

# Experiments in Sociology

Seminar 2018/19  
Tuesday 17:15 - 18:45  
Room 46-268

Chair of Sociology and Social Structure Analysis  
Tobias Rüttenauer  
ruettenauer@sowi.uni-kl.de  
Office hours: Tuesday 14:00 - 15:00

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Nr.	Date	Topic
0	23.10.	Introduction
<b>Counterfactual Approach</b>		
1	30.10.	Introduction Counterfactuals
2	06.11.	Experimental Designs
-	13.11.	entfällt
3	tba	Validity and Generalisation
<b>Social Behaviour</b>		
4	27.11.	Broken Windows
5	04.12.	Fairness and Reciprocity
6	11.12.	Trust and Reputation
7	18.12.	Nudging Behaviour
<b>Further Topics</b>		
8	08.01.	Elections
9	15.01.	Anti-Immigrant Sentiments and Discrimination
10	22.01.	Peer-Group Effects
11	29.01.	Neighbourhood Effects
12	05.02.	Conclusions

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## Literature:

### 1 Introduction Counterfactuals

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*Imbens, Guido W. und Donald B. Rubin (2015): Causal Inference for Statistics, Social, and Biomedical Sciences: An Introduction. New York, NY: Cambridge Univ. Press, Chapter I: Causality: The Basic Framework, 3-22.*

### 2 Experimental Designs

*Diekmann, Andreas (2010): Empirische Sozialforschung: Grundlagen, Methoden, Anwendungen. Reinbek bei Hamburg: Rowohlt, Kapitel VIII: Experimentelle und Quasiexperimentelle Designs, 329-356.*

*Shadish, William R., Thomas D. Cook und Donald Thomas Campbell (2002): Experimental and Quasi-Experimental Designs for Generalized Causal Inference. Belmont, CA: Wadsworth Cengage Learning, Chapter VIII: Randomized Experiments: Rationale, Designs, and Conditions Conducive to Doing Them, 246-278.*

### 3 Validity and Generalisation

*Levitt, Steven D. und John A. List (2007): What Do Laboratory Experiments Measuring Social Preferences Reveal About the Real World? *Journal of Economic Perspectives* 21 (2), 153–174.*

*Wolbring, Tobias und Marc Keuschnigg (2015): Feldexperimente in den Sozialwissenschaften: Grundlagen, Herausforderungen, Beispiele. In: Marc Keuschnigg und Tobias Wolbring (Hg.): Experimente in den Sozialwissenschaften, Soziale Welt Sonderband, Band 22. Baden-Baden: Nomos, 219–245.*

*Franzen, Axel und Sonja Pointner (2013): The External Validity of Giving in the Dictator Game. *Experimental Economics* 16 (2), 155–169.*

### 4 Broken Windows

*Berger, Joël und Debra Hevenstone (2016): Norm Enforcement in the City Revisited: An International Field Experiment of Altruistic Punishment, Norm Maintenance, and Broken Windows. *Rationality and Society* 28 (3), 299–319.*

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*Diekmann, Andreas, Wojtek Przepiorka und Heiko Rauhut (2015): Lifting the Veil of Ignorance: An Experiment on the Contagiousness of Norm Violations. *Rationality and Society* 27 (3), 309–333.*

*Keizer, Kees, Siegwart Lindenberg und Linda Steg (2008): The Spreading of Disorder. *Science* 322 (5908), 1681–1685.*

*Sampson, Robert J. und Stephen W. Raudenbush (2004): Seeing Disorder: Neighborhood Stigma and the Social Construction of "Broken Windows". *Social Psychology Quarterly* 67 (4), 319–342.*

### 5 Fairness and Reciprocity

*Fehr, Ernst und Herbert Gintis (2007): Human Motivation and Social Cooperation: Experimental and Analytical Foundations. *Annual Review of Sociology* 33 (1), 43–64.*

*Falk, Armin, Ernst Fehr und Urs Fischbacher (2008): Testing Theories of Fairness—Intentions Matter. *Games and Economic Behavior* 62 (1), 287–303.*

See also:

*Fehr, Ernst und Simon Gächter (2002): Altruistic Punishment in Humans. *Nature* 415, 137–140.*

*Gneezy, Uri (2005): Deception: The Role of Consequences. *American Economic Review* 95 (1), 384–394.*

### 6 Trust and Reputation

*Przepiorka, Wojtek und Andreas Diekmann (2013): Temporal Embeddedness and Signals of Trustworthiness: Experimental Tests of a Game Theoretic Model in the United Kingdom, Russia, and Switzerland. *European Sociological Review* 29 (5), 1010–1023.*

*Barclay, Pat (2004): Trustworthiness and Competitive Altruism Can also Solve the "Tragedy of the Commons". *Evolution and Human Behavior* 25 (4), 209–220.*

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*Diekmann, Andreas, Ben Jann, Wojtek Przepiorka und Stefan Wehrli* (2014): Reputation Formation and the Evolution of Cooperation in Anonymous Online Markets. *American Sociological Review* 79 (1), 65–85.

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*Willer, Robb* (2009): Groups Reward Individual Sacrifice: The Status Solution to the Collective Action Problem. *American Sociological Review* 74 (1), 23–43.

## 7 Nudging Behaviour

**Goldstein, Noah J., Robert B. Cialdini und Vladas Griskevicius (2008): A Room with a Viewpoint: Using Social Norms to Motivate Environmental Conservation in Hotels. *Journal of Consumer Research* 35 (3), 472–482.**

*Schultz, P. Wesley, Jessica M. Nolan, Robert B. Cialdini, Noah J. Goldstein und Vladas Griskevicius* (2007): The Constructive, Destructive, and Reconstructive Power of Social Norms. *Psychological Science* 18 (5), 429–434.

See also:

*Ariely, Dan, Anat Bracha und Stephan Meier* (2009): Doing Good or Doing Well? Image Motivation and Monetary Incentives in Behaving Prosocially. *American Economic Review* 99 (1), 544–555.

*Johnson, Eric J. und Daniel Goldstein* (2003): Do Defaults Save Lives? *Science* 302 (5649), 1338–1339.

## 8 Elections

**Bechtel, Michael M. und Jens Hainmueller (2011): How Lasting Is Voter Gratitude? An Analysis of the Short- and Long-Term Electoral Returns to Beneficial Policy. *American Journal of Political Science* 55 (4), 852–868.**

*Gerber, Alan S., Donald P. Green und Christopher W. Larimer* (2008): Social Pressure and Voter Turnout: Evidence from a Large-Scale Field Experiment. *American Political Science Review* 102 (1), 33–48.

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*Gerber, Alan S., Donald P. Green und Ron Shachar* (2003): Voting May Be Habit-Forming: Evidence from a Randomized Field Experiment. *American Journal of Political Science* 47 (3), 540–550.

## 9 Anti-Immigrant Sentiments and Discrimination

**Legewie, Joscha (2013): Terrorist Events and Attitudes toward Immigrants: A Natural Experiment. *American Journal of Sociology* 118 (5), 1199–1245.**

*Kaas, Leo und Christian Manger* (2012): Ethnic Discrimination in Germany's Labour Market: A Field Experiment. *German Economic Review* 13 (1), 1–20.

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*Blommaert, L., M. Coenders und F. van Tubergen* (2014): Discrimination of Arabic-Named Applicants in the Netherlands: An Internet-Based Field Experiment Examining Different Phases in Online Recruitment Procedures. *Social Forces* 92 (3), 957–982.

*Pager, Devah und Lincoln Quillian* (2005): Walking the Talk? What Employers Say Versus What They Do. *American Sociological Review* 70 (3), 355–380.

## 10 Peer-Group Effects

**Legewie, Joscha und Thomas A. DiPrete (2012): School Context and the Gender Gap in Educational Achievement. *American Sociological Review* 77 (3), 463–485.**

*Carrell, Scott E., Bruce I. Sacerdote und James I. West* (2013): From Natural Variation to Optimal Policy? The Importance of Endogenous Peer Group Formation. *Econometrica* 81 (3), 855–882.

See also:

*Kirk, David S.* (2009): A Natural Experiment on Residential Change and Recidivism: Lessons from Hurricane Katrina. *American*

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*Kretschmer, David, Lars Leszczensky und Sebastian Pink* (2018): Selection and Influence Processes in Academic Achievement—More Pronounced for Girls? *Social Networks* 52, 251–260.

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***Chetty, Raj, Nathaniel Hendren und Lawrence F. Katz* (2016): The Effects of Exposure to Better Neighborhoods on Children: New Evidence from the Moving to Opportunity Experiment. *American Economic Review* 106 (4), 855–902**

*Kling, Jeffrey R., Jeffrey B. Liebman und Lawrence F. Katz* (2007): Experimental Analysis of Neighborhood Effects. *Econometrica* 75 (1), 83–119

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*Clampet-Lundquist, Susan und Douglas S. Massey* (2008): Neighborhood Effects on Economic Self-Sufficiency: A Reconsideration of the Moving to Opportunity Experiment. *American Journal of Sociology* 114 (1), 107–143.

*Ludwig, Jens, Jeffrey B. Liebman, Jeffrey R. Kling, Greg J. Duncan, Lawrence F. Katz, Ronald C. Kessler und Lisa Sanbonmatsu* (2008): What Can We Learn about Neighborhood Effects from the Moving to Opportunity Experiment? *American Journal of Sociology* 114 (1), 144–188.

*Ludwig, Jens, Greg J. Duncan, Lisa A. Gennetian, Lawrence F. Katz, Ronald C. Kessler, Jeffrey R. Kling und Lisa Sanbonmatsu* (2012): Neighborhood Effects on the Long-term Well-being of Low-income Adults. *Science* 337 (6101), 1505–1510.